



## **2022 Production Conference Agenda**

**Wednesday, November 2nd**

**Ritz Charles in Carmel**

**8:30 AM – 3:00 PM**

- 8:30 AM Registration and Networking
- 9:20 AM Welcome, Sponsor Recognition, and Logistics
- 9:30 AM Blaine Rada/Arch MI – Competitive Advantages and Goal Setting
- 10:35 AM Rick Wajda/Indiana Builders Association CEO – Current and Forecasted New Home Builds in Indiana
- 11:15 AM Break
- 11:25 AM Lynn Wheeler/Indiana Association of Realtors President-Elect – Current and Forecasted Real Estate Sales in Indiana
- 12:15 PM Lunch
- 1:00 PM Affordable Lending Panel – Kyle Lunford/Ruoff, Marianne Fraps/IHCDA, Dorothy Dodd/First Merchants Bank, Priscilla Russell/United Real Estate, and Sheryl Taylor/First Merchants Bank (Moderator)
- 2:00 PM Becca Goldsberry/Southwestern Consulting – Utilizing Current Referral Partners to Build New Ones